

SLAUGHTER AND MAY / COLLABORATE



Do you have an exciting new product which could disrupt or redefine legal services?



## What is Collaborate?

Slaughter and May Collaborate, our legal tech programme, will soon be announcing its second cohort. The programme is open to innovators and entrepreneurs (at all stages) with products relevant to the legal tech sector. We want to collaborate with the brightest minds in this space - helping to develop, test and expand your products. If you are accepted onto our second Collaborate cohort, you will receive access to the right people, data and resources to help your product grow.

## Eligibility

There is no minimum size/shape/age/financial position for acceptance onto our Collaborate programme. We will be focussed primarily on the strength, uniqueness and promise of the concept or product and on the team involved.

While the programme is primarily aimed at early and mid-stage ventures rather than established businesses, applications are open to legal tech businesses at varying stages of maturity. If you think that you could benefit from the programme then we would love to hear from you.

## Key dates

Applications will open on 6 January 2020 and close on 28 February 2020.

The programme is expected to run from April until July 2020.

Our Cohort Day, an opportunity for cohort members to network and share experiences with our Client and Advisory panels, will take place on 21 May 2020.

The programme will come to an end with Demo Day on 16 July 2020, where each of the cohort members will have the opportunity to showcase their product to an audience of interested people within the industry.

## Programme benefits:



### Client and Advisory panels:

the programme has both an Advisory and a Client panel, with opportunities for you to engage with key members of legal teams within leading corporates, as well as leading industry experts.



### Two dedicated mentors:

a primary contact from our Knowledge and Innovation Team, who will manage an individual programme for each cohort member, and a lawyer from a legal relevant to your product, to provide tailored product feedback and advice.



### Securing funding:

opportunities to gain advice from venture capital funds and other legal tech entrepreneurs on securing funding and other practical tips for start-ups and scale-ups.



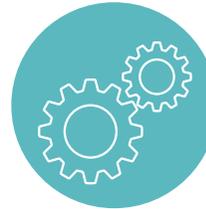
### International reach:

access to legal tech and innovation specialists based in Europe, the US and APAC to help you set your sights beyond the UK legal tech market.



### Access to our lawyers:

opportunities to discuss product development and use cases with fee-earners from across our firm and participation in demos, testing and feedback sessions.



### Access to our sandbox environment, data and technology resources:

to test and develop your product in a typical law firm IT infrastructure, as well as a session with our teams responsible for information security and technology procurement to support you with selling into regulated environments and understanding the relevant security and cyber frameworks in a law firm.



### Networking and demo opportunities:

ongoing feedback sessions and participation in events and networking opportunities including peer learning and networking opportunities.

## Client and Advisory panel

Collaborate has a Client and an Advisory panel, both of which are key to the programme. We believe that legal tech provides the most benefit when providers, private practice and in-house teams all work together to find solutions that can integrate into existing processes and relationships. To this end, cohort members are given access to our Client and Advisory panels in addition to our lawyers, to ensure that legal tech tools on the market meet the needs of the legal industry as a whole.

### Client panel

Our clients are key to Slaughter and May Collaborate. We want to understand the pain points in-house teams are facing and how these can be addressed through tech tools. We also want to give our cohort members the opportunity to engage in discussions directly with major in-house legal teams. Our Client panel is made up of representatives from the in-house legal teams at client organisations including: Aviva, Bupa, Diageo, GlaxoSmithKline, Santander and Vodafone.

### Advisory panel

An industry Advisory panel will join the Client panel to bring valuable insight into the programme. Our 2020 Advisory panel includes representatives from Cravath, Swaine & Moore LLP, Crowdcube, De Brauw Blackstone Westbroek, Hengeler Mueller and The Legal Tech Fund, as well as representatives from Slaughter and May.

## How to apply

If you would like to apply to join our second Collaborate cohort, please visit [www.slaughterandmay.com/collaborate](http://www.slaughterandmay.com/collaborate)

For further information please see our [FAQs](#) or email [collaborate@slaughterandmay.com](mailto:collaborate@slaughterandmay.com)

## Slaughter and May Team



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